

UP TO 9 CPD/CLE
HOURS AVAILABLE*

A Conference presented by the International Sales and Related
Commercial Transactions and the Product Law and Advertising Committees

Distributing Goods in the EU: The Impact of Recent EU Rules

Crowne Plaza Hotel, Salzburg
28-29 April 2005

This Conference presents a unique opportunity for legal professionals from the EU, and those who advise business trading in the EU, to understand and discuss the principal EU statutes affecting manufacturing, distribution and sales. Speakers will include leading practitioners in those fields and representatives from industry and the European Commission.

Who should attend?

The programme will be of special interest to EU law practitioners advising manufacturers and distributors trading in the EU and to corporate counsel working for these companies.



the global voice of
the legal profession



*As per the Law Society of England and Wales, The number of CPD hours/points may vary for other Bar Associations and Law Societies, depending on their criteria.

PROGRAMME

Organising Committee

Co-Chairs

Klaus Günther *Linklaters
Oppenhoff & Rädler, Cologne;
Co-Chair, International Bar
Association International Sales
and Related Commercial
Transactions Committee*

Jorge Santiago Neves *Barrocas
Sarmiento Neves, Lisbon; Chair,
International Bar Association
Product Law and Advertising
Committee*

Members

Jürgen Brandstätter *Foglar-
Deinhardstein & Brandstätter,
Vienna; Vice-Chair, International
Bar Association Product Law
and Advertising Committee*

Jonathan Wood *Clyde & Co,
London; Co-Chair, International
Bar Association International
Sales and Related Commercial
Transactions Committee*

Thursday 28 April

0830 – 1700 **Registration**

0930 – 1230

Distribution

- Overview of EU distribution regulations with respect to consumer goods – a competition policy perspective
- Changes for distributors of automobiles under the new EU regulations
- Termination of automobile distribution agreements and related issues arising from choice of forum/arbitration clauses

Session Chair

Klaus Günther

Speakers

Peter Callens *NautaDutilh, Brussels*

Christophe Martin Radtke *Lamy
Ribeyre & Associés, Lyon*

Andrés Font Galarza *Deputy Head
of Unit COMP F1 Consumer Goods
and Agriculture, European
Commission, Brussels*

1045 – 1115 TEA/COFFEE BREAK

1230 – 1430 LUNCH

1430 – 1700

Case Studies in Product Recall

- Consumer goods
- Automobiles

Session Chair

Klaus Günther

Speakers

David Walker *Director and Head
of Crisis Management, Weber
Shandwick, London*

Dr Eckart Wente *Ford-Werke
GmbH, Cologne*
Jonathan Wood

1530 – 1600 TEA/COFFEE BREAK

2000 – 2300

CONFERENCE DINNER

at Gersberg Alm (ticketed event)
Dress code: business suit

Friday 29 April

0830 – 1630 **Registration**

0930 – 1230

General Product Safety

- Overview of the new General Product Safety Directive (GPSD)
- GPSD – the EU view
- Implementation of GPSD in the Eastern European accession states

Session Chair

Dr Christopher Hodges *CMS
Cameron McKenna, London*

Speakers

Eric Hansson *Directorate-General
SANCO (Health and Consumer
Affairs), European Commission,
Brussels*

Ewa Butkiewicz *Wardyriski &
Partners, Warsaw*

Albrecht Schulz *CMS Hasche
Sigle, Stuttgart*

1045 – 1115 TEA/COFFEE BREAK

1230 – 1400 LUNCH

1400 – 1630

Consumer Guarantees

- Consumer Guarantees Directive
 - Introduction
 - The industry viewpoint
 - Legal issues arising from the implementation

Session Chair

Jorge Santiago Neves

Speakers

Carlos Almaraz *UNICE European
Confederation of Manufacturers,
Brussels*

Marian Maybach *Foglar-
Deinhardstein & Brandstätter,
Vienna*

Dr Gerhard Ortmayr *Philips
Austria GmbH, Vienna*

1500 – 1530 TEA/COFFEE BREAK

1630 **Close**

Supported by
WHO'SWHOLEGAL

INFORMATION

Date

28-29 April 2005

Venue

Crowne Plaza Hotel
Rainerstrasse 6-8
5020 Salzburg
Austria
Tel: +43 (0)662 889 780
Fax: +43 (0)662 878 893
www.salzburg.crowneplaza.com

Language

All working sessions and Conference materials will be in English.

How to register

Please complete the registration form and return it with your payment to:
JLC, PO Box 105, Benfleet, SS7 2GX,
United Kingdom
Tel: +44 (0)1702 389 279
Fax: +44 (0)870 458 0665
Email: dawn.ohanrahan@btinternet.com

Fees

Registration forms and fees received:

	on or before 1 April	after 1 April
IBA member	£595	£695
Non member*	£695	£795
Young lawyer (under 30 years)	£445	£695
Academic/Judge (full time)	£445	£695
Corporate Counsel	£535	£695

*Join the IBA today and register for this Conference at the IBA member rate. For a membership application form, visit www.ibanet.org

Full payment must be received in order to process your registration.

Delegate fees include

- Attendance at all working sessions
- Conference materials, including any available speakers' papers, submitted to the IBA before 1 April
- Access to the Conference working materials via the IBA website (www.ibanet.org), approximately 7 days prior to the Conference
- Lunch on 28/29 April
- Tea and coffee during breaks

Social Event –

Conference Dinner on 28 April

Join your fellow delegates for dinner at the Gersberg Alm, a traditional Austrian restaurant located in the mountains, with spectacular views over Salzburg.
Ticket price: £65 per person (including transport). Dress code: business suit.
Please indicate the number of tickets you require on the registration form.

List of participants

For your name to appear in the list of participants, distributed at the Conference, your registration form must be received by 20 April.

Payment of registration fees

Sterling

- by cheque or bank draft, drawn on a UK bank, and in favour of the International Bar Association
- by bank transfer to the IBA Bank Account Number 20584709 at the National Westminster Bank, St James's & Piccadilly Branch, (sort code 56-00-03), 208 Piccadilly, London W1A 2DG, UK, or IBAN GB05NWBK5600020584709

PLEASE ENSURE THAT YOUR NAME AND THE WORDS 'DISTRIBUTION LAW CONFERENCE' APPEAR ON ANY TRANSFER OR DRAFT AND ATTACH A COPY OF THE TRANSFER TO YOUR REGISTRATION FORM.

Credit card payments

Visa, Mastercard, American Express or Diners. No other cards are accepted.

Cancellation of registration

If cancellation is received in writing at the JLC office by 1 April, fees will be refunded less a 25 per cent administration charge. We regret that no refunds can be made after this date.

Travel arrangements and visas

Delegates are responsible for making their own travel arrangements. It is recommended that you check with your local Embassy or Consulate for visa requirements. We are unable to send out letters supporting visa applications to embassies prior to receipt of your registration form and payment. Please apply for your visa in good time.

Hotel accommodation

A limited number of rooms has been reserved at the Crowne Plaza Hotel (Conference venue) for the nights of 27-29 April inclusive. The following rates are per room, per night, including tax and service (quoted in euro):

Classic single/double: €140
Superior single/double: €160
Breakfast: €20 per person

To make a reservation, please complete the Accommodation Form and send it direct to the hotel. A credit card number is required to secure your reservation.

Cancellation and no-show policy

Reservations must be cancelled in writing and sent directly to the hotel. For cancellations made less than 72 hours prior to the date of arrival and no-shows, the cost of the full stay will be made to the credit card.

Please note that any reservation made after 1 April will be subject to availability and cannot be guaranteed at the special IBA rate. As a limited number of rooms has been blocked, availability cannot be guaranteed once the room block is full.

Delegates are responsible for making accommodation reservations direct with the hotel and enter into an agreement with the hotel regarding credit card guarantees, cancellation terms and conditions and room rates (should these differ from the special IBA rate). The IBA cannot accept responsibility for hotel accommodation disputes between a delegate and the hotel.

Disabled access

The Crowne Plaza is wheelchair accessible. Please notify us if you require special assistance.

Promotional literature

No individual or organisation may display or distribute publicity material or other printed matter during the Conference, unless by prior arrangement with the IBA.

Continuing Professional Development/ Continuing Legal Education

For delegates from countries where CPD/CLE is mandatory, the IBA will be pleased to provide a Conference Certificate of Attendance which, subject to the exact CPD/CLE requirements, may be used to obtain the equivalent accreditation in your jurisdiction.

This Conference has been accredited for CPD/CLE by the Law Society of England and Wales. Delegates should ask staff at the Registration Desk for information as to how to obtain the hours.

The organisers may at any time, with or without giving notice, in their absolute discretion and without giving any reason, cancel or postpone the Conference, change its venue or any of the other published particulars, or withdraw any invitation to attend. In any case, neither the organisers nor any of their officers, employees, agents, members or representatives shall be liable for any loss, liability, damage or expense suffered or incurred by any person, nor will they return any money paid to them in connection with the Conference unless they are satisfied not only that the money in question remains under their control, but also that the person who paid it has been unfairly prejudiced (as to which, decision shall be in their sole and unfettered discretion and, when announced, final and conclusive).